

# LEADING MANUFACTURER MEETS SAP CRM STAFFING SOLUTION

CASE STUDY



## COMPANY PROFILE

The client is a Leading Fortune 500 manufacturing firm based in Illinois with over 20,000 employees and over \$50 billion annual revenue.



## CHALLENGES

The client needed resource to support SAP CRM Solution within a short period of time and to make CRM available to their employees around the globe.

## SOLUTION

Since 2005, AMBC has remained a **reliable IT Staffing partner** for this client and they reached out to us when they needed the right resources to support SAP CRM. AMBC was given the opportunity to support them by implementing a shared-risk approach.

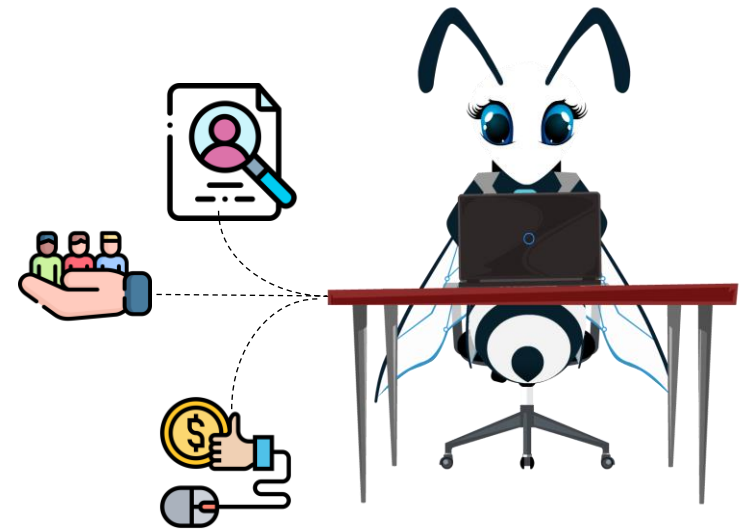
AMBC provided consultants who delivered technical capabilities across all phases of software lifecycle development, including business analysis and advanced web-based software engineering.

AMBC set up a full SAP team with the help of our delivery manager who worked along with their manager to speed up the process. Candidates were filtered based on the **360-degree evaluation process** and the report of all smart fit resources was provided to the client. Thus, a customized and highly skilled SAP team was built for them in a brief period.



## BENEFITS

The client was impressed with AMBC's optimized hiring process and with the quality of the SAP Team hired. The SAP CRM solution was supported on time, within the budget and with no resource turnover.



## DELIVERING CUSTOMER SUCCESS IS IT WITH INTEGRITY



Implementation  
Team



Infrastructure  
Experts



Cloud Architect &  
Development  
Professionals